REP: TEL# 703-528-9382

CREDIT ADVISORY: AGENCY CREDIT RISK !!!

ORDER WORKSHEET

HARRIS REPORT FROM REP

OCT24/16 10.01 \*\*\* KPLC-TV \*\*\*

					: LINE#:REP				CON CM	į.	R 7. □ · · · · · · · · · · · · · · · · · ·	FLIGHT	PRDCT	ORDER			AGY :	ADV :
PROGRAM : CON COM1:	Ν	PROGRAM : CON COM1:	Н	AGENCY AGENCY	:REP :CD:		KENNEDY	*****	* * * *	THANKS		IT DATES	KENNEDY	#			#	#
: TODAY	1000A-11	: 7 NWS	1000P-1		: TIME		FOR	SMART MEDIA C	THIS IS	S7,140 @ 3 CONFM KS JASMINE		OCT25/	FOR				AGY.	ADV.
Y 3 ADD Y 3 ADD	1100A	S 10P	1035P	ADVERTISER CODE PRODUCT CODE =	PERIOD		SENATE	GROUP SU	A CASH	2X FOR	STATE TAX		SENATE		_2	To 6	NAME	NAME
	30		30	CODE = KENN E = ORDR	: LGTH : SEC			ROUP SUBSCRIBES TO SE	IN ADVANCE	MATT	ı X	OCT31/16 WK-1	EST#**** COM	CONTRACT # 8	ALEXANDRIA, VA	1427 LESLIE AVE	SMART MEDIA GR	POLI/J KENNEDY
	\$40.00		\$1,010.00	AGENCY EST#	RATE			SPOTDATA ELECTRONIC	SCHEDULE ****		CO-OP BILLING		COMMENTS: (LINE,	425798	22301	E	GROUP	KENNEDY/R/SEN/LA
	10/28		10/28	= C25C31	: START			DNIC INVOICING			3 NEEDED		ORDER, INVOICE)					
	10/28		10/28		: END			NG					CE)	CLASS:			BUYER	REP.#
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Н		F	1	• 0 11 1- 0	DAYS :TOTL:	23					OCT24/16 10.01		( - ( - ( - ( - ( - ( - ( - ( - ( - ( -	REGIONAL	(11)	(4)	FE CLEDIN #	OPT FONDY &

# REP: TEL# 703-528-9382 CREDIT ADVISORY: AGENCY CREDIT RISK !!! ORDER WORKSHEET HARRIS REPORT FROM REP

RRIS REPORT FROM REP OCT24/16 10.01

																		: LINE
PROGRAM : CON COM1:	11	PROGRAM : CON COM1:	10	PROGRAM : CON COM1:	9	PROGRAM : CON COM1:	ω	CON COM1:	7	PROGRAM : CON COM1:	O	PROGRAM : CON COM1:	Сī	PROGRAM : CON COM1:	4.	PROGRAM : CON COM1:	ω	:LINE#:REP :CD: : :LINE#: :
TODAY 2 ADD TODAY 2 ADD	900A-1000A	THE VOICE	700P-900P	NEWS ADD	1200N-1230P	LIVE@ NOON	1200N-1230P	DAYS ADD DAYS ADD	1230P-1	TODAY 3 ADD	1000A-1100A	TODAY 2 ADD TODAY 2 ADD	900A-1000A	NEWS ADD	1200N-1230P	: DAYS ADD	1230P-130P	
	30		30		30		30		30		30		30		30		30	: LGTH :
	\$65.00		\$1,300.00		\$330.00		\$330.00		\$100.00		\$40.00		\$65.00		\$330.00		\$100.00	SEC : RATE
	10/31		10/31		10/31	20 20 20 20 20 20 20 20 20 20 20 20 20 2	10/31		10/31		10/31		10/28	3	10/28		10/28	: START
+ C C H	10/31	(	10/31	) (	10/31	(	10/31		10/31	(	10/31	1	10/28	1	10/08	1	10/28	: END
4	)	F	٦	H	4	H	7		М	H	_i	ŀ	٦	۰	1	ŀ		: SPTS:
MON		M C Z		S C Z		MON			MOM	Z Z		т ;; ;-		Х Н		r. V.		WEEK: DAYS
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REP: TEL# 703-528-9382

CREDIT ADVISORY: AGENCY CREDIT RISK !!!

ORDER WORKSHEET

HARRIS REPORT FROM REP

OCT24/16 10.01 \*\*\* KPLC-TV \*\*\*

PROGRAM : CON COM1:	20	PROGRAM : CON COM1:	19	PROGRAM : CON COM1:	18	PROGRAM : CON COM1:	17	PROGRAM : CON COM1:	10	PROGRAM : CON COM1:	15	PROGRAM : CON COM1:	14	PROGRAM : CON COM1:	13	PROGRAM : CON COM1:	7	E#: CD
TODAY 2 ADD	900A-1000A	7 NWS 6P	600P-630P	NEWS ADD	1200N-1230P	DAYS ADD	1230P-130P	SUNDAY TODAY	700A-800A	SUNDAY TODAY ADD	700A-800A	SATURDAY TODAY	700A-900A	: SAT TODAY ADD	700A-900A	SATURDAY NIGHT	1035P-1200M	
	30		30		30		30		30	00	30		30		30	LIVE	30	LGTH : SEC
	\$65.00		\$1,010.00		\$330.00		\$100.00		\$55.00		\$55.00		\$50.00		\$50.00		\$70.00	RATE
	10/27		10/27	TOTAL MARKET MAR	10/27		10/27		10/30		10/30		10/29		10/29		10/29	: START
	10/27		10/27		10/27	1	10/27		10/30		10/30		10/29		10/29		10/29	: END : DATE
1	S	F	<u></u>	ŀ		ŀ	_1		Ь	ŀ	_3	J		ŀ	د	J	<u>-1</u>	:SPTS: WEEK
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# REP: TEL# 703-528-9382 CREDIT ADVISORY: AGENCY CREDIT RISK !!! ORDER WORKSHEET HARRIS REPORT FROM REP

OCT24/16 10.01 \*\*\* KPLC-TV \*\*\*

PROGRAM : CON COM1:	29	PROGRAM CON COMI	N ®	PROGRAM CON COM	27	PROGRAM CON COM	26	CON COM	25	PROGRAM : CON COM1:	24	PROGRAM CON COM1	22	PROGRAM CON COM	22	PROGRAM CON COM	22	:LINE#:REP :CD:
77 : ·	90		12	GRAM : COM1:	1	GOM1:	1	COM1:		Ĭ,	7	COM1:	щ	GOM1:	Н	GRAM :	Ц	: CD:
TODAY 2 ADD TODAY 2 ADD	900A-1000A	LIVE@ NOON	1200N-1230P	DAYS ADD	1230P-130P	TODAY 3 ADD TODAY 3 ADD	1000A-1100A	TODAY 2 ADD TODAY 2 ADD	900A-1000A	TODAY SHOW	700A-900A	NEWS ADD	200N-1230P	DAYS ADD	230P-130P	TODAY 3 ADD	1000A-1100A	TIME PERIOD
	30		30		30		30		30		30		30		30		30	: LGTH :
	\$65.		\$33		\$10		\$40.		-S 6 5		\$3 8		\$3		\$10		\$40.	о П С
	. 00		330.00		\$100.00		. 00		\$65.00		\$380.00		\$330.00		\$100.00		0.00	RATE
,	10/26		10/26		10/26		10/26		10/25		10/25		10/25		10/25		10/25	: START
1	70/26	1	10/26	1	10/26	1	10/26		10/25	1	70/25	1	10/25	1	10/25	1	10/25	: END
H	7	F		H	4	F	1		N	H	۷	H	7	F	7	H	- 1	:SPTS:
X E D		\$ [F	5	× E		× E			TUE	H C K		F.		TUE		H C		WEEK :
																		DAYS
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ORDER WORKSHEET

HARRIS REPORT FROM REP

OCT24/16 10.01 \*\*\* KPLC-TV \*\*\*

OCT/16 :LINE#:REP :CD: \$4,910.00 TIME NOV/16 PERIOD \$2,230.00 LGTH : SEC RATE START END :SPTS: DATE : /WK:

WEEK :

CONTRACT TOTAL TOTAL SPOTS

DAYS

: TOTL:

\$7,140.00 32

**KVHP 21%** CABL 0% NVHP 0%

KPLC 79%

SVC- NONE DEMOS- RA35+\*

MARKET TOTALS \$9,037

ESTIMATED SHARES

## AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

FEDERAL CANDIDATE

☐ STATE/LOCAL CANDIDATE

To Avail Themselves Of The Lowest Unit Charge During A Political Window, Federal Candidates Must Sign The Certification On Page 3

	d Location:			Date	:
KPLC-TV, La	ake Charles, LA				10/23/2016
I, Smart Med	ia Group				
	half of: Kenned	y for Senate			,
	alified candidate		ıblican		•
political part	ty for the office	of: Senate			
in the Gener	ral				
election to b	e held on:	/2016			
	quest station ti				
Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
		A T-			
5	EE	AI	IAC	HEL	
The state of the s					- (p

Attach proposed schedule with charges (if available): \$1,623.50

I represent that the payment by:	for the above described broadcast time	ne has been furnished							
Kennedy for Senate 2016									
represent that this person or	nnounce the time as paid for by such p entity is either a legally qualified cand zation of the legally qualified candidate	idate or an							
The name of the treasurer of the candidate's authorized committee is:									
This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates).									
THIS STATION DOES NOT BASIS OF RACE OR E	DISCRIMINATE OR PERMIT DISCRI	IMINATION ON THE ADVERTISING.							
To Be Signed	By Candidate or Authorized Co	ommittee							
10/23/2016	fu-								
Date Signature									
To Be Signed By Station Representative									
□ Accepted	☐ Accepted in Part	☐ Rejected							
Signature	Printed Name	Title							

## FEDERAL CANDIDATE CERTIFICATION

In Order For Federal Candidates To Receive The Lowest Unit Charge During A Political Window, The Following Certification Is Required:

Kennedy for Senate 2016									
(name of federal candidate or authorized or programming to be broadcast (in whole or	committee) hereby certify that the in part) pursuant to this agreement:								
□ does	does not								
refer to an opposing candidate (check a programming that does refer to an opposing	applicable box). I further certify that for the ag candidate:								
(check applicable box)									
☐ the radio programming contains a personal audio statement by the candidate that identifies the candidate, the office being sought, and that the candidate has approved the broadcast.									
displayed printed statement identifying the	clearly identifiable photograph or similar least four seconds, and a simultaneously candidate, that the candidate approved the le candidate's authorized committee paid for								
h									
signature of candidate	or authorized committee								
Kennedy for Senate 2016	10/23/2016								
printed name	date								

### CONTRACT



**KPLC-TV Lake Charles** Send all correspondence to: 320 Division Street Lake Charles, LA 70601 (337) 439-9071

www.kplctv.com

And:

Smart Media Group, LLC 1427 Leslie Avenue Alexandria, VA 22301

Contract / Revision Alt Order # POL5798 / 08425798 Product KENNEDY FOR SENATE Contract Dates Estimate # 10/25/16 - 10/31/16 C25C31 Advertiser Original Date / Revision POL/Kennedy, John/R/US Senate/Louisiana 10/24/16 / 10/24/16 Billing Cycle Billing Calendar Cash/Trade EOM/EOC Broadcast Cash Property Account Executive Sales Office **KPLC** Matthew Wurm HRP-Washingto Special Handling Demographic Households Agy Code Advertiser Code Product 1/2 1046 KENN ORDR Agency Ref Advertiser Ref

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week	Rate Rtn Type	Snote	Amount
N 1 KPLC 10/28/16 10/28/16 7News Nightcast  Start Date End Date Weekdays Spots/Week  Week: 10/24/16 10/30/161 1	10:00 PM-10:35 PN <u>Rate</u> \$1,010.00	:30	NM NM	1	\$1,010.00
N 2 KPLC 10/28/16 10/28/16 Today Show III  Start Date End Date Weekdays Spots/Week  Week: 10/24/16 10/30/161 1	10:00 AM-11:00 AN Rate \$40.00	:30	NM	1	\$40.00
N 3 KPLC 10/28/16 10/28/16 Days of Our Lives  Start Date	12:30 PM-1:30 PM <u>Rate</u> \$100.00	:30	NM	1	\$100.00
N 4 KPLC 10/28/16 10/28/16 7News at Noon <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/24/16 10/30/161 1	12:00 PM-12:30 PM <u>Rate</u> \$330.00	:30	NM	1	\$330.00
N 5 KPLC 10/28/16 10/28/16 Today Show II  Start Date End Date Weekdays Spots/Week Week: 10/24/16 10/30/161 1	9:00 AM-10:00 AM <u>Rate</u> \$65.00	:30	NM	1	\$65.00
N 6 KPLC 10/31/16 10/31/16 Today Show III  Start Date	10:00 AM-11:00 AN <u>Rate</u> \$40.00	:30	NM	1	\$40.00
N 7 KPLC 10/31/16 10/31/16 Days of Our Lives  Start Date End Date Weekdays Spots/Week Week: 10/31/16 11/06/16 1 1	12:30 PM-1:30 PM <u>Rate</u> \$100.00	:30	NM	1	\$100.00
N 8 KPLC 10/31/16 10/31/16 7News at Noon  Start Date End Date Weekdays Spots/Week Week: 10/31/16 11/06/16 1 1	12:00 PM-12:30 PM <u>Rate</u> \$330.00	:30	NM	1	\$330.00
N 9 KPLC 10/31/16 10/31/16 7News at Noon <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/31/16 11/06/16 1 1	12:00 PM-12:30 PN <u>Rate</u> \$330.00	:30	NM	1	\$330.00
N 10 KPLC 10/31/16 10/31/16 Monday Prime Other <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/31/16 11/06/16 1 1	7:00 PM-9:00 PM <u>Rate</u> \$1,300.00	:30	NM	1	\$1,300.00

(\* Line Transactions: N = New, E = Edited, D = Deleted)

( LITE HAIDACTIONS. IN - INEW, C - CUITEO, D - Detector)

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www.kplctv.com

Contract / Revision Alt Order # POL5798 / 08425798 Contract Dates Product Estimate # 10/25/16 - 10/31/16 KENNEDY FOR SENAT C25C31

Advertiser Original Date / Revision POL/Kennedy, John/R/US 10/24/16 / 10/24/16

*Line Ch Start Date End Date Description	Start/End Time	Spots/			
N 11 KPLC 10/31/16 10/31/16 Today Show II		Days Length Week	Rate Rtn Type	Spots	Amount
Start Date End Date Weekdays Spots Medic	9:00 AM-10:00 AM Rate	:30	NM	2	\$130.00
Week: 10/31/16 11/06/16 2 2					1, 1, 1, 1, 1, 1, 1, 1
N 12 KPLC 10/29/16 10/29/16 Saturday Night Live	10:35 PM-12:00 XN				
Start Date End Date Weekdays Spots/Week	Rate	:30	MM	1	\$70.00
Week: 10/24/16 10/30/161 1	\$70.00				
N 13 KPLC 10/29/16 10/29/16 NBC Saturday Today Show	7:00 AM-9:00 AM	:30			
Spots/Week	Rate	.30	NM	1	\$50.00
N 44 15-15	\$50.00				
N 14 KPLC 10/29/16 10/29/16 NBC Saturday Today Show	7:00 AM-9:00 AM	:30	NM		050.00
Week: 10/24/16 End Date Weekdays Spots/Week	Rate		INIVI	1	\$50.00
	\$50.00	1			
N 15 KPLC 10/30/16 10/30/16 NBC Sunday Today Show Start Date End Date Weekdays Spots/Week	7:00 AM-8:00 AM	:30	NM	1	\$50.00
Start Date         End Date         Weekdays         Spots/Week           Week: 10/24/16         10/30/16        1         1	Rate		14141	1	φ50.00
N 16 KPLC 10/30/16 10/30/16 NBC Sunday Today Show	\$50.00				
Start Date End Date Weekdays Spots/Week	7:00 AM-8:00 AM	:30	NM	1	\$50.00
Week: 10/24/16 10/30/161 1	<u>Rate</u> \$50.00				400.00
N 17 KPLC 10/27/16 10/27/16 Days of Our Lives					
Start Date End Date Weekdays Spots/Week	12:30 PM-1:30 PM Rate	:30	NM	1	\$100.00
	\$100.00				
N 18 KPLC 10/27/16 10/27/16 7News at Noon	12:00 PM-12:30 PM				
Start Date End Date Weekdays Spots/Week	Rate	:30	NM	1	\$330.00
vveek: 10/24/16 10/30/161 1	\$330.00				
N 19 KPLC 10/27/16 10/27/16 7News at Six	6:00 PM-6:30 PM	:30			
Week: 10/24/16 10/30/16 Weekdays Spots/Week	Rate	.50	NM	1	\$1,010.00
10.00,10	\$1,010.00		- 1		
N 20 KPLC 10/27/16 10/27/16 Today Show II Start Date End Date Weekdays Spots/Meek	9:00 AM-10:00 AM	:30	NM	_	
Meek: 10/24/16 10/20/16	Rate	17.7	INIVI	2	\$130.00
	\$65.00				
N 21 KPLC 10/25/16 10/25/16 Today Show III  Start Date End Date Weekdays Spots/Week	10:00 AM-11:00 AN	:30	NM	1	\$40.00
Week: 10/24/16	Rate		.,,,,,		φ <del>4</del> 0.00
N 22 KPLC 10/25/16 10/25/16 Days of Our Lives	\$40.00				
Start Date End Date Weekdays Spots/Week	12:30 PM-1:30 PM	:30	NM	1	\$100.00
Week: 10/24/16 10/30/16 -1 1	<u>Rate</u> \$100.00				<b>4.00.00</b>
N 23 KPLC 10/25/16 10/25/16 7News at Noon	12:00 PM-12:30 PM				
Start Date End Date Weekdays Spots/Week	Rate	:30	NM	1	\$330.00
Week: 10/24/16 10/30/16 -1 1	\$330.00				
N 24 KPLC 10/25/16 10/25/16 NBC Today Show	7:00 AM-9:00 AM	.20			
Start Date End Date Weekdays Spots/Week	Rate	:30	NM	1	\$380.00
Week: 10/24/16 10/30/16 -1 1	\$380.00				
N 25 KPLC 10/25/16 10/25/16 Today Show II	9:00 AM-10:00 AM	:30	Alac	-	
Weeks 10/24/46 End Date Weekdays Spots/Week	Rate	.00	NM	2	\$130.00
	\$65.00				
	10:00 AM-11:00 AN	:30	NM	1	£40.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/24/16 10/30/161 1	Rate	- 5.5	MINI	1	\$40.00
10/30/16I 1	\$40.00				

(\* Line Transactions: N = New, E = Edited, D = Deleted)

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10/24/16

/ 10/24/16



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7

32

www.kplctv.com

10/31/16 -10/31/16

Totals

Contract / Revision Alt Order # POL5798 / 08425798 Contract Dates Product Estimate # 10/25/16 - 10/31/16 KENNEDY FOR SENAT C25C31 Advertiser Original Date / Revision POL/Kennedy, John/R/US

*Line Ch Start Date End Date Description	Start/End Time	Days Len	Spots/	Pata Pta Tun	- C1-	
Start Date End Date Weekdays Spots/V	Veek Rate		gar vvcck	Rate Rtn Typ	e Spots	Amount
N 27 KPLC 10/26/16 10/26/16 Days of Our Lives  Start Date End Date Weekdays Spots/W  Week: 10/24/16 10/30/161 1	12:30 PM-1:30 PM		:30	NN	1 1	\$100.00
N 28 KPLC 10/26/16 10/26/16 7News at Noon <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/M</u> Week: 10/24/16 10/30/161 1	12:00 PM-12:30 PM Veek Rate \$330.00		:30	NIV	1	\$330.00
N 29 KPLC 10/26/16 10/26/16 Today Show II  Start Date End Date Weekdays Spots/M Week: 10/24/16 10/30/161 1	9:00 AM-10:00 AM <u>/eek</u> <u>Rate</u> \$65.00		:30	NM	1	\$65.00
		Totals	0.00		32	\$7,130.00
Time Period # of Spots Gross Amount	Agency Comm.	Net Amount				
09/26/16 -10/30/16 25 \$4,900.00	(\$735.00)	\$4 165 00				

\$4,165.00

\$1,895.50

\$6,060.50

(\$334.50)

(\$1.069.50)

Signature:	Date:	

\$2,230.00

\$7,130.00

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